

# Pierre Laporte

**Executive Consultant** 

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## **Profile**

Top Executive with 40-year experience in innovative, international software companies. Recognized expertise in driving people and teams to deliver on ambitious technical and business expectations.

Retired from MyScript CEO position in February 2024.

# Work experience

#### 2024 - current

#### **Pierre Laporte Conseil**

- Management consulting.
- Business Advisor for MyScript up to end of June 2024.

#### 2010 - 2024 | Nantes, Dayton (USA)

#### **Executive VP Engineering then Chief Executive Officer, MyScript**

- MyScript founded in 1998 is the worldwide leader for handwriting recognition technologies based on Artificial Intelligence.
- As EVP Engineering, alignment and growth of the technical teams
   (R&D/Dev/QA/Doc/PM from 40 to 100+p). Dramatic increase of the
   Technology and Products portfolio. Introduction of a Software Quality
   approach based on Agile methodology to improve productivity and respect
   of deadlines. Support to the Sales organization and signature of key
   accounts.
- As the CEO since 2018, very productive collaboration with the President of MyScript based in Dayton (OH, USA). With a specific focus on international Direct Sales (90% of revenue), fully taken over in 2020.
- COVID management and introduction of remote working. Enforcing team spirit across the company (« OneTeam » corporate value).

#### 2008 - 2010 | Paris, San Diego (USA)

#### **Executive VP Engineering, Systran**

- Definition, development and support of the product portfolio of Systran, global leader in automatic translation software.
- Management of the technical teams (50p) in Paris and San Diego (USA).

## **Skills**

- General management
- Management of technical, product, marketing and sales teams
- International business

# Languages

- French
- English
- German (notions)

### Other interests

Music

#### 2001 – 2008 | Paris, Bangalore (India), Walldorf (Germany)

#### Senior Director, Product Group of Business Objects then SAP

- Management of the Analytical Reporting group (100p with 15p in India).
   Alignment and drive of the teams, significant improvements in terms of time delivery, quality and performance of the products. Growth of the product portfolio.
- Awards « Leadership and Integrity » and « Transnational Teamwork ».
- From 2005, management of the roadmap of the Product Group that reached 2,000 people after many acquisitions. Introduction of a global approach, validation of projects before they were included into the roadmap in sync with the Product Group executives.
- End of 2007, member of the Integration Team between Business Objects and SAP. Definition of the new project and portfolio management processes for the new SAP Business Objects entity.

#### 2000 - 2001 | Paris

## **Marketing and Partnerships Director, Aurora**

• Introduction of an Open Source Content Management product. Operational and Product Marketing, new partnerships in France and Benelux.

#### 1996 – 2000 | Paris, Koëln (Germany)

#### Production Director of Dorotech, VP R&D of SER Systeme AG

- Alignment and drive of the technical teams (70p) of Dorotech, French leader
  of Electronic Document Management. Dramatic increase of productivity.
   Expansion of the product porfolio towards Cloud data management.
- Management of the integration within the German group SER that acquired Dorotech in 1997. Technical advisor for SER acquisitions in Europe and USA up to becoming the group R&D VP driving all the technical teams (120p) and the development of a consistent Product offering.

#### 1989 - 1996 | Lyon, Paris

#### Founder/CTO of E3X, then Director at Télésystèmes and Telis

- Founder of E3X, creating software for X400 mail systems, X500 directories,
   EDI and EDM. Acquired by Télésystèmes (France Télécom) in 1993.
- Director of the resulting TS E3X division then Marketing and Business
   Development Director of Telis Systèmes et Communications (Telis was the merger of Télésystèmes and IBSI led by France Télécom in 1995).
- Building and managing technical teams (70p), defining the Product offering.
- Support of the Sales teams. Signature of key accounts.

#### 1986 - 1988 | Grenoble, Paris

#### PreSales Manager Unix Systems, Matra Datasystèmes

1984 – 1986 | Grenoble

IT Manager, ENSIEG - INPG

# **Education**

1984 – PhD in Automatic Control, Institut National Polytechnique de Grenoble

1982 - Engineering degree, ENSIEG Grenoble / INPG

1979 – BTEC Higher National Diploma, IUT Grenoble